

## **PENSONIC HOLDINGS BERHAD (300426-P)**

The Board of Directors of the Group are pleased to announce the following:  
**UNAUDITED RESULTS OF THE GROUP FOR 4<sup>th</sup> QUARTER ENDED 31 MAY 2004**

### **Condensed Consolidated Balance Sheet** **At 31 MAY 2004**

	<b>31 May 2004</b>	<b>31 May 2003</b>
	<b>RM'000</b>	<b>(Audited)</b>
		<b>RM'000</b>
Property, plant and equipment	30,395	27,516
Investments in associates	-	-
Investments in jointly controlled entities	-	-
Other investments	-	-
Properties under development	-	-
Intangible assets	55	38
	<b>30,450</b>	<b>27,554</b>
Current assets		
Inventories	51,405	46,688
Properties under development	-	-
Trade receivables	31,883	28,377
Other receivables, deposits and prepayment	14,773	11,732
Other investments	-	-
Cash and cash equivalents	10,915	5,516
	<b>108,976</b>	<b>92,313</b>
Current liabilities		
Trade payables	11,550	8,128
Other payables and accruals	5,282	2,507
Borrowings	33,753	23,549
Taxation	313	157
Provision for warranties	-	-
	<b>50,898</b>	<b>34,341</b>
Net current assets	<b>58,078</b>	<b>57,972</b>
	<b>88,528</b>	<b>85,526</b>

The Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Financial Reports for the year ended 31 May 2003.

## **PENSONIC HOLDINGS BERHAD (300426-P)**

### **Condensed Consolidated Balance Sheet At 31 May 2004**

(continued)

	<b>31 May 2004</b>	<b>31 May 2003</b>
	<b>RM'000</b>	<b>(Audited) RM'000</b>
Financed by:		
Capital and reserves		
Share Capital	46,310	46,310
Reserves	41,026	38,079
Treasury shares	-	-
	<b>87,336</b>	<b>84,389</b>
Minority shareholders' interests	678	623
Long term and deferred liabilities		
Borrowings	189	189
Deferred taxation	325	325
Retirement benefits	-	-
	<b>88,528</b>	<b>85,526</b>
Net tangible assets per share (sen)	189	182

The Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Financial Reports for the year ended 31 May 2003.

## **PENSONIC HOLDINGS BERHAD (300426-P)**

### **Condensed Consolidated Income Statement**

**For the year ended 31 May 2004**

	<b>Individual Quarter</b>		<b>Cumulative Quarter</b>	
	Current Year Quarter 31/05/04 RM'000	Preceding Year Corresponding Quarter 31/05/03 RM'000	Current Year to Date 31/05/04 RM'000	Preceding Year Corresponding Period 31/05/03 RM'000
Revenue	43,067	30,192	151,933	120,792
Operating profit/(loss)	1,437	(5,088)	4,352	(3,609)
Interest expense	250	177	831	260
Interest income	-	-	-	-
Share of profit of associates and jointly controlled entities	-	-	-	-
Profit/(loss) before taxation	1,187	(5,265)	3,521	(3,869)
Tax expense	(365)	(330)	179	310
Profit/(loss) after taxation	1,552	(4,935)	3,342	(4,179)
Pre-acquisition loss	-	125	-	125
Less: Minority interest	(79)	(54)	55	(91)
Net profit/(loss) for the period/year	1,631	(4,756)	3,287	(3,963)
Basic earnings per ordinary share (sen)	3.52	(10.27)	7.10	(8.56)
Diluted earnings per ordinary share (sen)	3.52	(10.27)	7.10	(8.56)

The Condensed Consolidated Income Statement should be read in conjunction with the Annual Financial Reports for the year ended 31 May 2003.

## **PENSONIC HOLDINGS BERHAD (300426-P)**

### **Condensed Consolidated Statement of Changes in Equity For the year ended 31 May 2004**

	<b>Non- distributable RM'000</b>	<b>Distributable retained profits RM'000</b>	<b>Total RM'000</b>
At 1 June 2003	83,215	1,174	84,389
Net gains and losses not recognized in the income statement	-	-	-
Currency translation differences	(7)	-	(7)
Net profit for the year	-	3,287	3,287
Dividends	-	(333)	(333)
At 31 May 2004	83,208	4,128	87,336
At 1 June 2002	83,215	5,137	88,352
MASB 19 adjustment	-	1,000	1,000
Restated balance	83,215	6,137	89,352
Net gains and losses not recognized in the income statement	-	-	-
Net loss for the year	-	(3,963)	(3,963)
Dividends	-	(1,000)	(1,000)
At 31 May 2003	83,215	1,174	84,389

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Financial Reports for the year ended 31 May 2003.

# **PENSONIC HOLDINGS BERHAD (300426-P)**

## **Condensed Consolidated Cash Flow Statement For the year ended 31 May 2004**

	<b>31 May 2004</b>	<b>31 May 2003</b>
	RM'000	RM'000
<b>CASH FLOWS FROM / (USED IN) OPERATING ACTIVITIES</b>		
Profit/(Loss) before taxation	3,521	(3,869)
Adjustments	2,636	3,298
Operating Profit/(Loss) Before Working Capital Changes	<u>6,157</u>	<u>(571)</u>
Changes in working capital		
Net changes in current assets	(11,356)	5,915
Net changes in current liabilities	6,128	(278)
Net Cash Generated From Operations	<u>929</u>	<u>5,066</u>
Tax refunded	3	-
Tax expense	(686)	(888)
Interest expense	(831)	(977)
Net Cash (Used in)/ Generated from Operating Activities	<u>(585)</u>	<u>3,201</u>
<b>CASH FLOWS FROM / (USED IN) INVESTING ACTIVITIES</b>		
Equity investments	-	(334)
Other investments	(3,881)	(956)
Net Cash Used In Investing Activities	<u>(3,881)</u>	<u>(1,290)</u>
<b>CASH FLOWS FROM / (USED IN) FINANCING ACTIVITIES</b>		
Borrowings	7,562	(1,043)
Dividends paid	(333)	(1,000)
Net Cash Generated from/(Used In) Financing Activities	<u>7,229</u>	<u>(2,043)</u>
<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<u>2,763</u>	<u>(132)</u>
<b>Effect of exchange rate differences on cash and cash equivalents</b>	(14)	-
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	3,008	3,140
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<u><u>5,757</u></u>	<u><u>3,008</u></u>

The Condensed Consolidated Cash Flow Statement should be read in conjunction with the Annual Financial Reports for the year ended 31 May 2003.

# **PENSONIC HOLDINGS BERHAD (300426-P)**

Quarterly Report on consolidated results for the 4<sup>th</sup> financial quarter ended 31 May 2004

## **NOTES TO THE INTERIM FINANCIAL REPORT**

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### **A1. Accounting Policies**

The interim financial report is unaudited and has been prepared in compliance with MASB 26, Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial report should be read in conjunction with the audited financial statements of the Group for the year ended 31 May 2003.

The accounting policies and methods of computation adopted by the Group in the interim financial report are consistent with those adopted in the financial statements for the year ended 31 May 2003 except for the following:

- (a) adoption of MASB 19, Events After Balance Sheet Date whereby the comparative figures have been restated to reflect the impact of the non-recognition of dividends proposed after the balance sheet date. The effect of the change is disclosed in the condensed consolidated statement of changes in equity; and
- (b) adoption of MASB 25, Income Taxes whereby there was no material effect arising from the adoption of this Standard and no prior year's adjustments are thus effected.

### **A2. Auditors' Report**

The auditors' report of the audited financial statements for the financial year ended 31 May 2003 was not subjected to any qualification.

### **A3. Seasonal/Cyclical Factors**

There were no significant seasonal or cyclical factors which have materially affected the results of the Group for the fourth quarter.

### **A4. Unusual Items**

There were no unusual items affecting assets, liabilities, equity, net income or cash flows for the financial period under review.

### **A5. Changes in Estimates**

There are no changes in estimates reported in prior interim periods of the current financial year or prior financial year which have a material effect in the current interim period.

## **PENSONIC HOLDINGS BERHAD (300426-P)**

Quarterly Report on consolidated results for the 4<sup>th</sup> financial quarter ended 31 May 2004

### **A6. Issuance of Equity or Debts Securities**

There were no issuance and repayment of debts and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the financial period ended 31 May 2004.

### **A7. Dividend Paid**

A first and final dividend of 1% less tax at 28% amounting to RM333,432 in respect of the financial year ended 31 May 2003 was paid on 31 December 2003.

A first and final dividend of 3 % less tax at 28% amounting to RM1,000,296 in respect of the financial year ended 31 May 2002 was paid on 30 December 2002.

### **A8. Segmental Revenue and Results**

#### **(i) Business Segments**

	Investment Holding	Manufacturing and Assembling	Trading	Elimination	Consolidation
<b>2004</b>	RM'000	RM'000	RM'000	RM'000	RM'000
<b>Revenue</b>					
External revenue	-	8,150	143,783	-	151,933
Inter-segment Revenue	1,950	131,864	2,362	(136,176)	-
Total revenue	1,950	140,014	146,145	(136,176)	151,933
<b>Result</b>					
Segment result	1,696	2,246	2,360	(1,950)	4,352
Finance costs	-	(538)	(293)	-	(831)
Profit before taxation	1,696	1,708	2,067	(1,950)	3,521
Tax expense					(179)
Profit after taxation					3,342
Minority interest					(55)
Net profit for the year					3,287
Other segment item					
Depreciation	-	813	511	-	1,324

# **PENSONIC HOLDINGS BERHAD (300426-P)**

Quarterly Report on consolidated results for the 4<sup>th</sup> financial quarter ended 31 May 2004

## **A8. Segmental Revenue and Results (Cont'd)**

### **(i) Business Segments**

	Investment Holding	Manufacturing and Assembling	Trading	Elimination	Consolidation
	RM'000	RM'000	RM'000	RM'000	RM'000
<b>2003</b>					
<b>Revenue</b>					
External revenue	-	16,783	104,009	-	120,792
Inter-segment Revenue	780	92,069	407	(93,256)	-
Total revenue	780	108,852	104,416	(93,256)	120,792
<b>Result</b>					
Segment result	488	(2,448)	(869)	(780)	(3,609)
Finance costs	-	(33)	(227)	-	(260)
Profit/(loss) before taxation	488	(2,481)	(1,096)	(780)	(3,869)
Tax expense					(310)
Loss after taxation					(4,179)
Pre-acquisition loss					125
Minority interest					91
Net loss for the year					(3,963)
Other segment item					
Depreciation	-	717	508	-	1,225

### **(ii) Geographical Segments**

	Revenue by location of customers	Profit/(loss) before taxation	Segment assets	Segment liabilities
	RM'000	RM'000	RM'000	RM'000
<b>2004</b>				
Malaysia	132,389	4,720	131,402	49,708
Outside Malaysia	19,544	(1,199)	8,024	1,704
	151,933	3,521	139,426	51,412

	Revenue by location of customers	Profit/(loss) before taxation	Segment assets	Segment liabilities
	RM'000	RM'000	RM'000	RM'000
<b>2003</b>				
Malaysia	109,834	(2,010)	115,585	33,998
Outside Malaysia	10,958	(1,859)	4,282	857
	120,792	(3,869)	119,867	34,855



## **PENSONIC HOLDINGS BERHAD (300426-P)**

Quarterly Report on consolidated results for the 4<sup>th</sup> financial quarter ended 31 May 2004

### **A9. Valuation of Property, Plant and Equipment**

The valuations of property, plant and equipment have been brought forward without amendment from the previous annual financial statements.

### **A10. Material Subsequent Events**

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this period reported on that have not been reflected in the financial statements for the said period.

### **A11. Changes in Composition of the Group**

There were no changes in the composition of the Group for the current financial year ended 31 May 2004.

### **A12. Contingent Liabilities or Contingent Assets**

There were no changes in contingent liabilities or contingent assets since the last annual financial statements.

### **A13. Capital Commitments**

	As at 31.05.2004 RM'000	As at 31.5.2003 RM'000
Property, plant and equipment Contracted but not provided for	9,164	524

### **A14. Significant Related Party Transactions**

The significant transactions with companies in which certain Directors and person connected to Directors have substantial financial interest are as follows:

	As at 31.05.2004 RM'000	As at 31.5.2003 RM'000
Purchase of raw material from Pensia Plastic Industries Sdn. Bhd.	6,683	3,272
Electricity charges paid by Pensia Plastic Industries Sdn. Bhd.	338	206
Factory rental paid by Pensia Plastic Industries Sdn. Bhd.	180	180

# **PENSONIC HOLDINGS BERHAD (300426-P)**

Quarterly Report on consolidated results for the 4<sup>th</sup> financial quarter ended 31 May 2004

## **ADDITIONAL INFORMATION REQUIRED BY BURSA MALAYSIA SECURITIES BERHAD LISTING REQUIREMENTS**

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### **B1. Review of Performance**

The Group recorded a profit before tax of RM1,187,000 for the current year quarter compared to the loss before tax of RM5,265,000 in the preceding year corresponding quarter.

Turnover for the current year quarter is RM43,067,000 compared to RM30,192,000 in the preceding year corresponding quarter. There was an increase of 42.64% in turnover of the current year quarter as compared to the preceding year corresponding quarter.

In the opinion of the Board of Directors, no items, transaction or event of a material and unusual nature has arisen which would affect substantially the results of the operation of the Group for the period from 31 May 2004 to the date of issue of this quarterly report.

### **B2. Variation of Results against Preceding Quarter**

The Group achieved a profit before taxation of RM1,187,000 for this quarter as compared with a loss before taxation of RM5,265,000 for the corresponding quarter in the preceding year. This is mainly due to the revaluation of certain inventories from cost to net realizable value in the corresponding quarter in the preceding year.

### **B3. Prospect for the Current Financial Year**

The Board of Directors expects the domestic and global economy to continue improving but remains cautious in view of the general increase in costs of raw materials and components, and the pricing pressure from China imports affecting the operating environment of the Group. The Group will focus on branding, market development and cost-control strategies and measures to counter these challenges. Barring any unforeseen circumstances, the Group expects that business prospects for the coming financial year will be positive.

### **B4. Variance from Profit Forecast**

Not applicable as no profit forecast was published.

### **B5. Tax Expense**

	Year ended 31.05.2004 RM'000	Year ended 31.05.2003 RM'000
Income Tax		
- Provision for current year	180	141
- Under provision for prior years	(1)	151
- Deferred taxation	-	18
	<u>179</u>	<u>310</u>

# **PENSONIC HOLDINGS BERHAD (300426-P)**

Quarterly Report on consolidated results for the 4<sup>th</sup> financial quarter ended 31 May 2004

## **B5. Tax Expense (Cont'd)**

The Group's effective tax rate for the current quarter and cumulative year to date is lower than the statutory tax rate due mainly to the utilization of available capital allowances and unabsorbed losses brought forward.

## **B6. Profit on Sale of Investments and/or Properties**

There were no profits on sale of investments and/or properties for the current financial period ended 31 May 2004.

## **B7. Quoted Securities**

There was no purchase or disposal of quoted securities for the current financial period ended 31 May 2004.

## **B8. Status of Corporate Proposal**

There were no corporate proposals announced nor were there any corporate proposal not completed as at the date of this quarterly report.

## **B9. Borrowings and Debts Securities**

Details of the Group's borrowings as at the end of this reporting period:

	As at 31.05.2004 RM'000	As at 31.5.2003 RM'000
Secured-repayable within one year		
Bank Overdraft	5,033	2,399
Bills Payable	28,692	20,060
Term Loan	28	1,090
	<u>33,753</u>	<u>23,549</u>
Secured-repayable one to five years		
Term Loan	-	71

Details of the Group's hire purchase creditors as at the end of this reporting period:

	As at 31.05.2004 RM'000	As at 31.5.2003 RM'000
Hire Purchase Creditors	245	174
Less: Interest In Suspense	(33)	(26)
	<u>212</u>	<u>148</u>
Repayable within one year	23	30
Repayable one to five years	189	118
	<u>212</u>	<u>148</u>

The bank borrowings and term loan bear interest at rates ranging from 1% to 2% above the banks' base lending rates and are secured by the following:

- i) Legal charges over certain properties belonging to the subsidiary companies;
- ii) Fixed deposits belonging to the subsidiary companies; and
- iii) Corporate guarantee by the Company.

## **PENSONIC HOLDINGS BERHAD (300426-P)**

Quarterly Report on consolidated results for the 4<sup>th</sup> financial quarter ended 31 May 2004

### **B10. Off Balance Sheet Financial Instruments**

There are no financial instruments with off balance sheet risk at date of issue of this quarterly report.

### **B11. Material Litigation**

The Group is not engaged in any material litigation for the financial period ended 31 May 2004.

### **B12. Dividend Payable**

The Directors recommend the payment of a first and final dividend of 3 sen per share less tax at 28% in respect of the financial year ended 31 May 2004 totalling RM1,000,296 based on the issued & fully paid up share capital of RM46,310,000 subject to shareholders' approval at the forthcoming Annual General Meeting.

The quarterly report do not reflect the first and final dividend which, when approved by members, will be accounted for as an appropriation of retained profits from shareholders' equity in the financial year ending 31 May 2005.

### **B13. Earnings Per Share**

	Year ended 31.05.2004 RM'000	Year ended 31.05.2003 RM'000
Net profit for the year	3,287	(3,963)
Ordinary share in issue	46,310	46,310
Basic earning per share (sen)	<u>7.10</u>	<u>(8.56)</u>

By order of the Board

Ker Siew Luan  
Secretary

Dated : 23<sup>rd</sup> July, 2004