Quarterly Report on consolidated results for the 4th financial quarter ended 31 May 2009

# The Board of Directors of the Group are pleased to announce the following: UNAUDITED RESULTS OF THE GROUP FOR THE 4th QUARTER ENDED 31 MAY 2009

# **Condensed Consolidated Balance Sheet As At 31 May 2009**

	Unaudited As At 31 May 2009 RM'000	Audited As At 31 May 2008 RM'000
ASSETS		
Non-current assets		
Property, plant and equipment	29,166	28,639
Prepaid lease payments	9,796	9,971
Investment properties	1,324	1,334
Investment in associates	175	172
Intangible assets	1,636	1,636
Deferred tax assets	2,020	2,020
	44,117	43,772
Current assets		
Assets held for sale	<del>-</del>	418
Inventories	85,780	94,334
Trade receivables	58,889	68,163
Other receivables, deposits & prepayments	15,191	19,698
Tax recoverable	2,081	1,586
Cash and cash equivalents	11,948	15,695
	173,889	199,894
TOTAL ASSETS	218,006	243,666

The Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Financial Report for the year ended 31 May 2008.

Quarterly Report on consolidated results for the 4th financial quarter ended 31 May 2009

# **Condensed Consolidated Balance Sheet As At 31 May 2009**

(continued)

	Unaudited As At 31 May 2009 RM'000	Audited As At 31 May 2008 RM'000
EQUITY AND LIABILITIES		
Equity	16.010	46.040
Share capital Reserves	46,310 46,019	46,310 44,541
	92,329	90,851
Minority interest	597	937
Total equity	92,926	91,788
Non-current liabilities		
Borrowings	3,756	4,886
Deferred taxation	1,110	1,110
	4,866	5,996
Current liabilities		
Trade payables	28,800	42,313
Other payables	6,790	7,192
Short-term borrowings Taxation	82,005 2,619	93,231 3,146
	120,214	145,882
Total liabilities	125,080	151,878
TOTAL EQUITY AND LIABILITIES	218,006	243,666
Net assets per share attributable to ordinary		
equity holders of the parent (RM)	1.00	0.98

The Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Financial Report for the year ended 31 May 2008.

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# **Condensed Consolidated Income Statement For the year ended 31 May 2009**

	Individu	ıal Quarter	Cumula	tive Quarter
	Current Year Quarter 31 May 09 RM'000	Preceding Year Corresponding Quarter 31 May 08 RM'000	Current Period to Date 31 May 09 RM'000	Preceding Year Corresponding Period 31 May 08 RM'000
	KIVI UUU	KWI UUU	KIVI 000	KWI UUU
Revenue	67,148	82,602	276,528	321,600
Cost of sales	(52,953)	(64,336)	(215,721)	(260,803)
Gross profit	14,195	18,266	60,807	60,797
Other operating income	26	916	1,360	1,205
Distribution and administrative expenses	(12,134)	(17,313)	(52,844)	(55,487)
Profit from operations	2,087	1,869	9,323	6,515
Finance costs	(1,190)	(1,148)	(5,706)	(4,101)
Profit before taxation	897	721	3,617	2,414
Tax expense	(687)	(612)	(1,366)	(1,278)
Profit for the year	210	109	2,251	1,136
Attributable to:				
Equity holders of the parent	113	99	2,388	2,462
Minority interest	97	10	(137)	(1,326)
Profit for the period	210	109	2,251	1,136
Basic earnings per ordinary				
share (sen)	0.12	0.10	2.58	2.66
Diluted earnings per ordinary				
share (sen)	0.12	0.10	2.58	2.66

The Condensed Consolidated Income Statement should be read in conjunction with the Annual Financial Report for the year ended 31 May 2008.

# PENSONIC HOLDINGS BERHAD (300426-P) Quarterly Report on consolidated results for the 4th financial quarter ended 31 May 2009

Condensed Consolidated Statement of Changes in Equity For the year ended 31 May 2009

	< Attribu	table to Equity	Attributable to Equity Holders of the Parent	rent		
	Share Capital RM'000	distributable Reserves RM'000	Retained Profits RM'000	Total RM'000	Minority Interest RM'000	Total Equity RM'000
At 1 June 2008	46,310	28,806	15,735	90,851	937	91,788
Currency translation differences Acquisition of minority interest	1 1	(42)		(42)	(203)	(42) (203)
Net profit/(loss) for the year Dividends	1 1		2,388 (868)	2,388 (868)	(137)	2,251 (868)
At 31 May 2009	46,310	28,764	17,255	92,329	597	92,926
At 1 June 2007	46,310	28,705	14,964	89,979	1,320	91,299
Currency translation differences Acquisition of subsidiaries	1 1	101	1 1	101	- 943	101
Net profit/(loss) for the year Dividends	1 1	1 1	2,461 (1,690)	2,461 (1,690)	(1,326)	1,135
At 31 May 2008	46,310	28,806	15,735	90,851	937	91,788

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Financial Report for the year ended 31 May 2008.

Quarterly Report on consolidated results for the 4th financial quarter ended 31 May 2009

# **Condensed Consolidated Cash Flow Statement For the year ended 31 May 2009**

	31 May 2009 RM'000	31 May 2008 RM'000
CASH FLOWS FROM / (USED IN) OPERATING		
ACTIVITIES Profit before taxation	3,617	2,414
Adjustments	8,489	
Operating Profit Before Working Capital Changes	12,106	7,181 9,595
Changes in working capital		
Net changes in current assets	15,676	(13,647)
Net changes in current liabilities	(7,240)	(4,264)
Net Cash From/ (Used In) Operations	20,542	(8,316)
Tax paid	(2,381)	(3,057)
Interest received	186	40
Interest paid	(5,745)	(4,647)
Net Cash From / (Used In) Operating Activities	12,602	(15,980)
CASH FLOWS FROM / (USED IN) INVESTING ACTIVITIES		
Equity investments	-	5,448
Other investments	(2,675)	(1,739)
Net Cash (Used In) / From Investing Activities	(2,675)	3,709
CASH FLOWS FROM / (USED IN) FINANCING ACTIVITIES		
Dividend paid	(869)	(1,690)
Borrowings	(10,207)	16,770
Net Cash (Used In) / From Financing Activities	(11,076)	15,080
NET CHANGE IN CASH AND CASH EQUIVALENTS	(1,149)	2,809
Effect of exchange rate changes	170	(188)
CASH AND CASH EQUIVALENTS AT BEGINNING		
OF PERIOD	3,508	887
CASH AND CASH EQUIVALENTS AT END OF PERIOD	2,529	3,508
Cash and cash equivalents comprised the following:		
Cash and bank balances	8,931	15,027
Overdrafts	(8,800)	(11,568)
Fixed deposits	3,017	668
	3,148	4,127
Fixed deposits pledged to bank	(619)	(619)
-	2,529	3,508

The Condensed Consolidated Cash Flow Statement should be read in conjunction with the Annual Financial Report for the year ended 31 May 2008.

Quarterly Report on consolidated results for the 4th financial quarter ended 31 May 2009

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### A1. Basis of preparation

The interim financial report is unaudited and has been prepared in compliance with Financial Reporting Standards 134<sub>2004</sub>, *Interim Financial Reporting* and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial report should be read in conjunction with the audited financial statements of the Group for the year ended 31 May 2008.

The accounting policies and methods of computation adopted by the Group in the interim financial report are consistent with those adopted in the financial statements for the year ended 31 May 2008.

#### A2. Change in accounting policy

The significant accounting policies adopted are consistent with those adopted in the audited financial statements for the year ended 31 May 2008.

#### A3. Auditors' Report

The auditors' report of the audited financial statements for the financial year ended 31 May 2008 was not subject to any qualification.

#### A4. Seasonal/Cyclical Factors

The Group's business operations are generally affected by festive seasons, school holidays and carnival sales.

#### A5. Unusual Items

There were no unusual items affecting assets, liabilities, equity, net income or cash flows for the financial period under review.

#### **A6.** Changes in Estimates

There were no significant changes in estimates that have had a material effect in the current quarter results.

Quarterly Report on consolidated results for the 4th financial quarter ended 31 May 2009

#### A7. Debts and Equity Securities

There were no issuance and repayment of debts and equity securities, share buy-backs, share cancellations, shares held as treasury shares by the Company during the current quarter.

#### A8. Dividend Paid

The proposed final dividend of 1.25 sen per share less tax at 25%, in respect of the financial year ended 31 May 2008, which amounting to RM868,313 was paid on 26 December 2008.

#### **A9.** Segmental Information

#### (i) Business Segments

The Group is principally engaged in the manufacture, assembly, sales and distribution of electrical and electronic appliances. Business segment information has not been prepared as the Group's revenue, operating results, assets, liabilities, capital expenditure, depreciation and other non-cash expenses are mainly confined to one business segment.

#### (ii) Geographical Segments

The business segment of the Group is managed principally in Malaysia, China (including Hong Kong), Indonesia, Sri Lanka, Brunei, Africa, Thailand, Myanmar, Singapore etc. In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers whereas segment assets and liabilities are based on the geographical location of the assets and liabilities.

	Segment	revenue
	2009	2008
	RM'000	RM'000
Malaysia	208,914	218,016
Outside Malaysia	67,614	103,584
	276,528	321,600

	Profit/( before ta		Segmen	nt assets	Segment	liabilities
	2009	2008	2009	2008	2009	2008
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Malaysia	4,742	6,111	190,867	214,392	111,611	123,411
Outside Malaysia	(1,125)	(3,697)	27,139	29,274	13,469	28,467
	3,617	2,414	218,006	243,666	125,080	151,878

Year 2009 refers to financial year ended 31 May 2009 and year 2008 refers to financial year ended 31 May 2008.

Quarterly Report on consolidated results for the 4th financial quarter ended 31 May 2009

#### A10. Valuation of Property, Plant and Equipment

The valuations of property, plant and equipment have been brought forward without amendment from the previous audited financial statements.

#### **A11. Material Subsequent Events**

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this reporting period that have not been reflected in the financial statements for the said period.

#### A12. Changes in Composition of the Group

In June 2008, the Group through Keat Radio Co. Sdn. Bhd. ("KRC"), acquired the remaining 40% of the equity interest in Pensonic Industries Sdn. Bhd. ("PSI"), a company incorporated in Malaysia, for RM4,000. PSI has consequently become the wholly-owned subsidiary of the Group.

Subsequently in June 2008, the Group through KRC, has further subscribed for an additional 2,400,000 new ordinary shares of RM1 each in PSI for RM2,400,000 which is satisfied by way of capitalisation of the amount owing by PSI to KRC.

The subscription does not have any effect on the issued and paid up capital of PHB and substantial shareholders' shareholdings. It also does not have any significant effect on the net assets, earnings and gearing of Pensonic for the current financial period.

On 29 January 2009, the Group acquired 30% equity interest in MDT Sistem Sdn Bhd, a company incorporated in Malaysia, for a cash consideration of RM3,000.

#### A13. Contingent Liabilities

Contingent liabilities of the Group are as follows:

	As at	As at
	31.05.2009	31.05.2008
	RM'000	RM'000
Guarantees to financial institutions for		
facilities granted to subsidiary companies	199,956	199,956

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# **A14. Significant Related Parties Transactions**

The significant transactions with companies in which certain Directors and person connected to Directors have substantial financial interests are as follows:

	Year ended 31.05.2009 RM'000	Year ended 31.05.2008 RM'000
Purchase of raw material from Pensia Plastic Industries Sdn. Bhd.	5,412	7,085
Sales of goods to an associate Pensonic (B) Sdn Bhd	2,071	1,390

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# ADDITIONAL INFORMATION REQUIRED BY BURSA MALAYSIA SECURITIES BERHAD LISTING REQUIREMENTS

#### **B1.** Review of Performance

The Group recorded a profit before tax of RM897,000 for the current year quarter compared to the profit before tax of RM721,000 in the preceding year corresponding quarter.

Turnover for the current year quarter is RM67,148,000 as compared to RM82,602,000 in the preceding year corresponding quarter. There was a decrease of 19.1% in turnover of the current year quarter as compared to the preceding year corresponding quarter. However, the GP margin has decreased by 1.0% as compared to the preceding year corresponding quarter.

Lower turnover reported for the quarter mainly due to decrease in export sales following the slowdown of the global economy which weaken the consumers demand.

In the opinion of the Board of Directors, no items, transaction or event of a material and unusual nature has arisen which would affect substantially the results of the operations of the Group for the period from 31 May 2009 to the date of issue of this quarterly report.

#### **B2.** Variation of Results against Preceding Quarter

The Group achieved a profit before taxation of RM897,000 for this quarter as compared to a profit before taxation of RM721,000 for the corresponding quarter in the preceding year. Comparatively higher profit reported in the current quarter as compared to that of corresponding quarter of the preceding year despite lower turnover as compared to previous quarter was due to change in sales mix for the year as Company's strategy on sales concentration on high margin items and reduction of low profit margin products sale and cost saving initiative resulting in overall reduction in operational cost of the Group.

#### **B3.** Prospects for the Current Financial Year

The Group is encouraged by the strong performance achieved for these current quarters. The Group will continue to focus on its core business and continue its positive performance for the remaining period of financial year despite the current global economic crisis.

#### **B4.** Variance from Profit Forecast

Not applicable as no profit forecast was published.

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#### **B5.** Tax Expense

•	Year	Year
	ended	ended
	31.05.2009	31.05.2008
	RM'000	RM'000
<u>Income Tax</u>		
- Provision for current period	1,366	2,327
- Under provision in respect of previous years	-	749
<u>Deferred Tax</u>		
- Provision for current period	-	(1,798)
	1,366	1,278

The Group's effective tax rate for the current quarter is lower than the statutory tax rate mainly due to utilization of unabsorbed tax losses and capital allowances carried forward from previous years.

#### **B6.** Sales of Unquoted Investments and Properties

There were no sales of unquoted investments and properties for the current quarter.

#### **B7.** Quoted Securities

There were no purchase or disposal of quoted securities for the current financial year ended 31 May 2009.

#### **B8.** Status of Corporate Proposal

There are no corporate proposals announced but not completed as at the date of this quarterly report.

#### **B9.** Borrowings and Debts Securities

Details of the Group's borrowings as at the end of this financial period are as follows:

	As at	As at
	31.05.2009	31.05.2008
	RM'000	RM'000
Short term borrowings		
Unsecured		
Bank Overdraft	3,410	5,557
Bills Payable	49,301	53,254
-	52,711	58,811
Secured		
Bank Overdraft	5,390	6,011
Bills Payable	22,380	27,233
Term Loans	1,133	711
	28,903	33,955

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#### B9. Borrowings and Debts Securities (con'd)

	As at	As at
	31.05.2009	31.05.2008
	RM'000	RM'000
Long term borrowings		
Secured		
Term Loans	3,480	4,236

Details of the Group's hire purchase creditors as at the end of this financial period are as follows:

	As at	As at
	31.05.2009	31.05.2008
	RM'000	RM'000
Hire Purchase Creditors	693	1,193
Less: Interest In Suspense	26	78
	667	1,115
Repayable within one year	391	465
Repayable in two to five years	276	650
	667	1,115

The bank borrowings bear interest at rates ranging from 4.28% to 8.25% per annum and the term loans bear interest at rates of 8.00% and 8.50% per annum.

The bank borrowings and term loans are secured by the following:

- i) Legal charges over certain properties belonging to the subsidiary companies;
- ii) Lien on fixed deposits belonging to the subsidiary companies;
- iii) Trade Financing General Agreement; and
- iv) Corporate guarantee by the Company.

#### **B10. Off Balance Sheet Financial Instruments**

There are no financial instruments with off balance sheet risk at date of issue of this quarterly report.

#### **B11. Material Litigation**

The Group is not engaged in any material litigation for the financial year ended 31 May 2009.

#### **B12.** Dividend Payable

The Directors recommended the payment of final dividend of 1.25 sen per share less tax in respect of the financial year ended 31 May 2009, subject to the approval of members at the forthcoming Annual General Meeting of the Company.

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# **B13.** Earnings Per Share

	Year ended 31.05.2009	Year ended 31.05.2008
Net profit attributable to equity holders of the parent (RM'000)	2,388	2,462
Ordinary shares in issue ('000)	92,620	92,620
Basic earnings per share (sen)	2.58	2.66

#### BY ORDER OF THE BOARD

Ker Siew Luan Secretary

Date: 27 July 2009