# PENSONIC HOLDINGS BERHAD (300426-P) (Incorporated in Malaysia)

## CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 NOVEMBER 2011

(Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30 NOVEMBER 2011

Unaudited

	Individual 30 Nov 2011 RM'000	l Quarter 30 Nov 2010 RM'000	Cumulativ 30 Nov 2011 RM'000	e Quarter 30 Nov 2010 RM'000
Revenue Cost of sales	87,102 (67,309)	72,131 (56,664)	173,289 (133,784)	150,621 (117,077)
Gross profit	19,793	15,467	39,505	33,544
Other operating income Administrative, selling & distribution expenses	328 (18,277)	298 (12,398)	679 (35,135)	711 (27,959)
Results from operating activities	1,844	3,367	5,049	6,296
Finance costs Share of equity accounted associates	(993)	(1,112)	(1,812)	(2,013)
Profit before tax	851	2,255	3,237	4,283
Tax expense	(42)	(439)	(35)	(444)
Profit for the period	809	1,816	3,202	3,839
Other comprehensive income, net of tax Foreign currency translation differences for foreign operations	1,046	16	68	(75)
Total comprehensive income for the period	1,855	1,832	3,270	3,764
Profit/ (loss) attributable to: Shareholders of the Company Minority interests	971 (162)	1,652 164	3,382 (180)	3,717 122
Profit for the period	809	1,816	3,202	3,839
Total comprehensive (loss)/ income attributable to: Shareholders of the Company Minority interests	2,017 (162)	1,668 164	3,450 (180)	3,642 122
Profit for the period	1,855	1,832	3,270	3,764
Basic earnings per ordinary share (sen)	1.05	1.78	3.65	4.01

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the year ended 31 May 2011 and the accompanying explanatory notes attached to the interim financial statement.

(Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 NOVEMBER 2011

Unaudited

	Note	Unaudited 30-Nov-11 RM'000	Audited 31-May-11 RM'000
ASSETS			
Property, plant and equipment Investment properties Deferred tax assets Intangible assets Investments in associates Other investments	_	44,374 1,173 1,354 1,024 163 54	43,497 1,178 1,354 1,024 163
Total non-current assets		48,142	47,216
Trade and other receivables Inventories Current tax assets Cash and cash equivalents  Total current assets  TOTAL ASSETS	 	81,025 95,561 2,824 11,450 190,860 239,002	74,089 86,154 563 15,399 176,205
EQUITY			
Share capital Reserves	_	46,310 54,002	46,310 50,649
Total equity attributable to owners of the Company		100,312	96,959
Minority interests		-	180
TOTAL EQUITY		100,312	97,139

(Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (cont'd) AS AT 30 NOVEMBER 2011

Unaudited

	Note	Unaudited 30-Nov-11 RM'000	Audited 31-May-11 RM'000
LIABILITIES			
Loans and borrowings Deferred tax liabilities	B8	2,178 1,328	3,443 1,043
Total non-current liabilities		3,506	4,486
Trade and other payables Loans and borrowings Current tax liabilities	B8	44,751 88,432 2,001	40,263 80,880 653
Total current liabilities		135,184	121,796
Total liabilities	_	138,690	126,282
TOTAL EQUITY AND LIABILITIES	_	239,002	223,421

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the year ended 31 May 2011 and the accompanying explanatory notes attached to the interim financial statements.

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# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY AS AT 30 NOVEMBER 2011

Unaudited

	At	tributable to own	ers of the Compa	ny		
	Share Capital RM'000	Non- Distributable Reserve RM'000	Retained Earnings RM'000	Total RM'000	Minority Interests RM'000	Total Equity RM'000
At 1 June 2011	46,310	26,175	24,474	96,959	180	97,139
Total comprehensive income/ (expense)	-	(29)	3,382	3,353	(180)	3,173
At 30 November 2011	46,310	26,146	27,856	100,312	-	100,312
At 1 June 2010	46,310	28,821	19,775	94,906	503	95,409
Total comprehensive income/ (expense) Effect of warrant expired Dividends	- - -	(244) (2,402)	3,338 2,402 (1,041)	3,094 - (1,041)	(323)	2,771 - (1,041)
At 31 May 2011	46,310	26,175	24,474	96,959	180	97,139

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the year ended 31 May 2011 and the accompanying explanatory notes attached to the interim financial statements.

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## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED 30 NOVEMBER 2011 Unaudited

	Six months ended 30 Nov		
	2011 RM'000	2010 RM'000	
Cash flows (used in)/ from operating activities			
Profit before taxation Adjustments	3,237 3,435	4,283 3,038	
Operating profit before changes in working capital	6,672	7,321	
Changes in working capital: Net changes in current assets Net changes in current liabilities	(16,064) 4,052	(12,957) 2,947	
Cash used in operations	(5,340)	(2,689)	
Interest received Tax paid Interest paid Net cash used in operating activities	30 (662) (1,765) (7,737)	35 (55) (1,513) (4,222)	
Cash flows used in investing activities			
Equity investments Other investments	(2,571) (54)	(2,485)	
Net cash used in investing activities  Cash flows from financing activities	(2,625)	(2,485)	
Borrowings Drawdown of finance lease liabilities Repayment of term loans Placement of pledged fixed deposits Repayment of finance lease liabilities	10,102 238 (888) (165) (69)	7,532 - - - -	
Net cash from financing activities	9,218	7,532	
Net (decrease)/ increase in cash and cash equivalents	(1,144)	825	
Cash and cash equivalents at beginning of period Effect of exchange differences on cash and cash equivalents	3,583 68	5,411 (75)	
Cash and cash equivalents at end of period	2,507	6,161	

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# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (cont'd) FOR THE QUARTER ENDED 30 NOVEMBER 2011 Unaudited

	Six months ended 30 Nov		
	2011	2010	
	RM'000	RM'000	
Cash and cash equivalents comprised the following:			
Cash and bank balances	8,311	11,139	
Bank overdrafts	(5,804)	(5,181)	
Short term deposits with licensed banks	3,139	3,830	
	5,646	9,788	
Fixed deposits pledged to bank	(3,139)	(3,627)	
	2,507	6,161	

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the year ended 31 May 2011 and the accompanying explanatory notes attached to the interim financial statements.

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#### PART A - DISCLOSURE NOTES AS REQUIRED UNDER FRS 134

#### A1. Basis of preparation

The condensed consolidated interim financial statements have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The condensed interim financial statements should be read in conjunction with the audited consolidated financial statements of the Group for the year ended 31 May 2011. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 May 2011.

#### A2. Change in accounting policies

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 May 2011, except for the adoption of the following new Financial Reporting Standards ("FRSs"), amendments and interpretations that have been issued by the Malaysian Accounting Standard Board ("MASB") but are not yet effective for the Group:

# FRSs, Interpretations and amendments effective for the annual periods beginning on or after 1 July 2011

- FRS 1, First-time Adoption of Financial Reporting Standards (revised)
- FRS 3, Business Combinations (revised)
- FRS 127, Consolidated and Separate Financial Statements (revised)
- Amendments to FRS 2, Share-based Payment
- Amendments to FRS 5, Non-current Assets Held for Sale and Discontinued Operations
- Amendments to FRS 138, Intangible Assets
- IC Interpretation 12, Service Concession Agreements
- IC Interpretation 16, Hedges of a Net Investment in a Foreign Operation
- IC Interpretation 17, Distribution of Non-cash Assets to Owners
- Amendments to IC Interpretation 9, Reassessment of Embedded Derivatives

# Interpretations and amendments effective for annual periods beginning on or after 1 January 2011

- Amendments to FRS 1, First-time Adoption of Financial Reporting Standards
  - Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters
  - Additional Exemption for First-time Adopters
- Amendments to FRS 2, Group Cash-settled Share Based Payment Transaction
- Amendments to FRS 7, Financial Instruments: Disclosures -Improving Disclosures about Financial Instruments
- IC Interpretation 18, Transfers of Assets from Customers
- Improvements to FRSs (2010)

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# Interpretation and amendments effective for annual periods beginning on or after 1 July 2011

- IC Interpretation 19, Extinguishing Financial Liabilities with Equity Instruments
- Amendments to IC Interpretation 14, Prepayments of a Minimum Funding Requirement

#### FRS and interpretation effective for annual periods beginning on or after 1 January 2012

- FRS 124, Related Party Disclosures (revised)
- IC Interpretation 15, Agreements for the Construction of Real Estate

The initial application of a standard, amendment and an interpretation, which will be applied prospectively or which requires extended disclosures, is not expected to have any financial impact to the current and prior period financial statements upon their first adoption.

The initial application of the other standards, amendments and interpretations are not expected to have any material impact on the financial statements of the Group.

Following the announcement by the MASB on 1 August 2008, the Group's financial statements will be prepared in accordance with the International Financial Reporting Standards (IFRS) framework for annual periods beginning on 1 June 2012. The change of the financial reporting framework is not expected to have any significant impact on the financial position and performance of the Group.

#### A3. Auditors' report

The auditors' report of the audited financial statements for the financial year ended 31 May 2011 was not subject to any qualification.

#### A4. Seasonal/cyclical factors

The Group's business operations are generally affected by festive seasons, school holidays and carnival sales.

#### A5. Unusual items

There were no unusual items affecting assets, liabilities, equity, net income or cash flows for the financial period under review.

#### **A6.** Changes in estimates

There were no significant changes in estimates that have had a material effect in the current quarter results.

#### A7. Debts and equity securities

There were no issuance and repayment of debts and equity securities, share buy-backs, share cancellations, shares held as treasury shares by the Company during the current quarter and financial year under review.

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#### A8. Dividend

There is no dividend paid in current quarter.

#### A9. Segmental information

#### (i) Business Segments

The Group is principally engaged in the manufacture, assembly, sales and distribution of electrical and electronic appliances. Business segment information has not been prepared as the Group's revenue, operating results, assets, liabilities, capital expenditure, depreciation and other non-cash expenses are mainly confined to one business segment.

#### (ii) Geographical Segments

The business segment of the Group is managed principally in Malaysia, China (including Hong Kong), Indonesia, Sri Lanka, Brunei, Africa, Thailand, Myanmar, Singapore etc. In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers whereas segment assets and liabilities are based on the geographical location of the assets and liabilities.

	For the	For the six months ended 30 November				
	Segment	Segment Revenue		Segment Revenue Segment As		t Assets
	2011 RM'000	2010 RM'000	2011 RM'000	2010 RM'000		
Malaysia Outside Malaysia	129,291 43,998	113,086 37,535	217,273 21,729	144,231 38,190		
•	173,289	150,621	239,002	182,421		

#### A10. Valuation of Property, Plant and Equipment

The valuations of property, plant and equipment have been brought forward without amendment from the previous audited financial statements.

#### **A11.** Material Subsequent Events

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this reporting period that have not been reflected in the financial statements for the said period.

#### A12. Changes in Composition of the Group

There is no change in the composition of the Group during the current quarter ended 30 November 2011.

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## A13. Contingent Liabilities

The Group is currently appealing against the Inland Revenue Board's decision to disallow certain expenses incurred by certain subsidiaries for income tax purposes which may result in additional income tax payable by the Group. Pending the finalization of the appeal, the Group has made full provision and fully paid RM1.3 million under dispute.

The Directors, having relied on the opinion from the solicitors, are of the opinion that no further provision is necessary.

#### **A14. Significant Related Parties Transactions**

The significant transactions with companies in which certain Directors and person connected to Directors have substantial financial interests are as follows:

	Period ended 30-11-2011 RM'000	Year ended 31-05-2011 RM'000
Purchase of raw material from -Pensia Plastic Industries Sdn. Bhd.	3,812	7,588
Subcon and service charge income from -Pensia Plastic Industries Sdn. Bhd.	313	831
Sales of goods to an associate -Pensonic (B) Sdn Bhd	684	529
Rental income charged for sub-letting of factory premises -Pensia Plastic Industries Sdn. Bhd.	60	60
Rental expenses charge by - Directors of the Group	72	60

#### A15. Disclosure of Realized and Unrealized Profit/ Losses

	Period ended 30-11-2011 RM'000	Year ended 31-05-2011 RM'000
Realised Unrealised	30,622 (146)	27,240 (355)
	30,476	26,885
Less: Consolidation adjustments	(2,620)	(2,411)
Total retained earnings	27,856	24,474

(Incorporated in Malaysia)

# PART B - ADDITIONAL INFORMATION REQUIRED BY BURSA MALAYSIA SECURITIES BERHAD LISTING REQUIREMENTS

#### **B1.** Review of Performance

Turnover for the current quarter is RM87,102,000 compared to RM72,131,000 in the preceding year corresponding quarter. There was an increase in turnover of 21% compared to the preceding year corresponding quarter due to seasonal sales cycle.

The Group recorded a profit before tax of RM851,000 for the current quarter compared to a profit before tax of RM2,255,000 in the preceding year corresponding quarter resulted from the increase in administration, selling and distribution expenses in current quarter for future expansion.

However, the GP margin has improved by 1.5% as compared to the preceding year corresponding quarter due to change in sales mix as the Group's strategy for sales concentration on high margin items.

#### B2. Variation of results against preceding quarter

Turnover for the current quarter is RM87,102,000 compared to RM86,187,000 in the immediate preceding quarter. There was a slight increase in turnover of 1.1% compared to the immediate preceding quarter.

Profit before tax for the current quarter is RM851,000 compared to profit before tax of RM2,042,000 in the immediate preceding quarter resulted from the increase in administration, selling and distribution expenses in current quarter for future expansion. However, the GP margin was able to maintain the same GP margin at 23% with preceding year corresponding quarter.

#### **B3.** Prospects for the Current Financial Year

The Group will continue to focus on its core business and planned to strengthen the growth and profitability for the remaining period of financial year.

#### **B4.** Variance from Profit Forecast

Not applicable as no profit forecast was published.

#### **B5.** Sales of Unquoted Investments and Properties

There were no sales of unquoted investments and properties for the current quarter.

#### **B6.** Quoted Securities

There were no purchase or disposal of quoted securities for the current quarter ended 30 November 2011.

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#### **B7.** Status of Corporate Proposal

There are no corporate proposals announced but not completed as at the date of this quarterly report.

## **B8.** Borrowings and Debts Securities

Details of the Group's borrowings as at the end of this financial period are as follows:

	Unaudited 30-Nov-2011 RM'000	Audited 31-May-11 RM'000
Current		
Unsecured		
Bank overdraft	3,384	4,764
Bankers' acceptance	78,776	14,752
Term loans	226	1,103
	82,386	20,619
Secured		
Bank overdraft	2,420	4,168
Bankers' acceptance	716	53,914
Bills payable	-	157
Trust receipts	-	536
Term loans	2,188	1,353
Finance lease liabilities	722	133
	6,046	60,261
	88,432	80,880
Non - current		
Unsecured		
Term loans	-	787
Secured		
Term loans	2,178	2,237
Finance lease liabilities	-	420
	2,178	2,657
	2,178	3,444
The currency exposure profile of bank borrowings is as follow	· ·	
Ringgit Malaysia	s. 89,610	83,631
Singapore Dollar	717	- 05,051
Hong Kong Dollar	283	693
	90,610	84,324
	70,010	07,327

The bank borrowings and term loans are secured by the following:

- i) Legal charges over certain properties belonging to the subsidiary companies;
- ii) Lien on fixed deposits belonging to the subsidiary companies; and
- iii) Corporate guarantee by the Company.

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#### **B9.** Off Balance Sheet Financial Instruments

There are no financial instruments with off balance sheet risk at date of issue of this quarterly report.

#### **B10.** Material Litigation

The Group is not engaged in any material litigation for the quarter ended 30 November 2011.

#### **B11.** Dividend Paid

There was no dividend paid for the quarter.

#### **B12.** Earnings Per Share

	-	Individual Quarter 30 November		
	2011	2010		
Net profit for the year attributable to owners of the Company ('000)	3,382	3,717		
Ordinary shares in issue ('000) Basic earnings per share (sen)	92,620 3.65	92,620 4.01		

#### **B13.** Authorization for issue

The interim financial statements were authorized for issue by the Board of Directors in accordance with a resolution of the Board of Directors dated 18 January 2012.

#### BY ORDER OF THE BOARD

Lee Hong Lim Secretary

Date: 18 January 2012